



## 2011 Rosso Music Rental Info & Pricing

Orchestra:	Monthly	ISP	Total w/ Tax	Accrued Rental Credit (24 Months)
Violin	\$18.95	\$4.00	\$24.09	\$454.80
Viola	\$18.95	\$4.00	\$24.09	\$454.80
Cello	\$39.95	\$8.00	\$50.35	\$958.80

Band:	Monthly	ISP	Total w/ Tax	Cost of Ownership (30 Months)
Flute	\$18.95	\$4.00	\$24.09	\$568.50
Clarinet	\$18.95	\$4.00	\$24.09	\$568.50
Alto Saxophone	\$39.95	\$4.00	\$46.35	\$1198.50
Tenor Saxophone	\$44.95	\$4.00	\$51.65	\$1348.50
Trumpet	\$18.95	\$4.00	\$24.09	\$568.50
Trombone	\$18.95	\$4.00	\$24.09	\$568.50

Percussion:	Monthly	ISP	Total w/ Tax	Cost of Ownership (30 Months)
Snare Kit	\$18.95	\$4.00	\$24.09	\$568.50
Bell Kit	\$18.95	\$4.00	\$24.09	\$568.50

### What else will I need?

Orchestral instruments **require** rosin and a shoulder rest. **Don't forget the instruction book that your student's teacher is using!** We also strongly suggest the purchase of a spare set of strings for your instrument and a care kit to keep the instrument looking and sounding great!

Woodwind instruments with the exception of flute will **require** reeds to play. We strongly recommend a box of 10 reeds for the beginning woodwind player, as it's easy to chip a few while your student is learning the basics of the instrument. **Make sure you purchase the instruction book your student's teacher is using!** Also highly encouraged is a care kit that will keep your instrument in tip-top shape, and a pad-saver to make cleaning the instrument on a daily basis a snap!

**Brass instruments** are usually good-to-go out of the case. **Make sure you pick up the instruction book that your student's teacher is using!** We also urge you to consider a care kit to keep the instrument shiny, and the moving parts well-lubricated.

**Percussion instruments** **require** sticks or mallets to play. **Your student may require two separate books or one thick book depending on his teacher.** Over time, it may become necessary to replace the batter head on a snare kit. Until your student learns control and finesse with his or her sticks, expect to replace them every few weeks. As far as sticks go, the old adage "You get what you pay for" is true. Cheaper sticks break much more often. Mallets are generally a little more durable. Having a spare set of sticks or mallets on hand at all times will ensure that your student is always getting better rather than waiting for that replacement pair.